



# Victoria Heller Johnson

Partner

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Victoria is Co-Chair of the firm's Health Law Group and a member of its Corporate Department and Private Equity Group.

She concentrates her practice on corporate and health care transactions, with a focus on:

- Purchases and sales of businesses, including medical, dental, veterinary and other professional practices, ambulatory surgical facilities, imaging centers, nursing facilities, mental health providers, drug and alcohol treatment facilities, hospices, home health care agencies, home care agencies, pharmacies, labs and other types of licensed and non-licensed businesses
- Sales of practices to private equity-back buyers
- Hospital-physician relationships
- Hospital, health system and other health care affiliations, mergers, joint ventures and contractual arrangements
- Medical spa structuring and regulatory compliance
- Telemedicine issues, including formation and operation of national telemedicine businesses
- Licensing and accreditation matters
- Corporate practice of medicine issues
- Compliance with federal and state fraud and abuse laws, including self-referral, anti-kickback, fee-splitting and similar laws
- Governmental and third-party payor contracting and reimbursement matters
- Alternative payment models
- Physician employment contracts and compensation issues
- Buy-ins and buy-outs

Victoria has positioned herself as a key health care transactional attorney. Her experience extends to:

- Serving as outside general counsel to hospital and health care systems and effectuating hospital/system mergers and affiliations
- Counseling hospitals, ambulatory surgical facilities, mental health facilities, nursing homes, assisted living facilities, diagnostic testing facilities, sleep centers, drug and alcohol treatment facilities, med spas and a wide variety of other health care providers on state and federal licensing and regulatory issues
- Advising clients with respect to Medicare, Medicaid and managed care enrollment, reimbursement and other issues, including appeals of adverse enrollment actions (such as revocations of Medicare billing privileges)
- Assisting clients with reimbursement audits, investigations and appeals

In addition to health care regulatory and transactional work, Victoria also routinely handles various types of general corporate and commercial transactions. Examples of this work include:

- Entity formation, organization, governance and dissolution
- Mergers and acquisitions
- Due diligence
- Corporate succession planning
- Employment and independent contractor arrangements
- Vendor contracting

## Services

- Corporate
- Business Succession Planning
- Health Law
- Mergers & Acquisitions
- Private Equity
- Private Companies
- Health Care Transactions

## Before Fox Rothschild

Victoria was an Associate Attorney for three years in the New York office of Thacher Proffitt & Wood LLP. She was also a judicial extern to the Hon. Martin L. C. Feldman of the U.S. District Court for the Eastern District of Louisiana.

## Beyond Fox Rothschild

An active member of her community, Victoria served on the March of Dimes Chester County Women of Achievement Committee, providing fundraising for its annual dinner.

Victoria previously served on the Board of Directors for The Center for Advancement in Cancer Education, a nonprofit organization based in Wynnewood, Pa.

## Client Resources

[Legal Services for Home Health, Home Care and Hospice Agencies](#)

## Bar Admissions

- Pennsylvania
- New Jersey
- New York

## Education

- Tulane University Law School (J.D., *magna cum laude*, 2002)
- Villanova University (B.A., *cum laude*, 1999)

## Memberships

- Health Care Policy Council, Pennsylvania Chamber of Business & Industry
- American Health Lawyers Association
- Pennsylvania Bar Association
- Chester County Bar Association
- New Jersey State Bar Association
- New York State Bar Association

## Honors & Awards

- **Selected to the *Chambers USA Guide* list of ranked attorneys for Healthcare in Pennsylvania (2024, 2025)**  
*This award is conferred by Chambers & Partners. A description of the selection methodology is [available here](#). No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*
- **Selected to the "USA Top Women Dealmakers" list by the Global M&A Network (2020)**  
*This award is conferred by Global M&A Network. A description of the selection methodology is [available here](#). No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*
- **Selected to the "Super Lawyers - Rising Stars" list for Health Care in Pennsylvania (2007, 2008)**  
*This award is conferred by Thomson Reuters. A description of the selection methodology is [available here](#). No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*
- Moot Court Board Tulane Law School
- Order of the Coif - Tulane Law School