



# Rachel Schaefer

Partner

[rschaefer@foxrothschild.com](mailto:rschaefer@foxrothschild.com)



Seattle, WA

Tel: 206.389.1760

Fax: 206.389.1708

Rachel is a corporate attorney with over a decade of experience helping clients find practical solutions to complex business matters. She is a trusted business adviser for businesses of all sizes, from small, closely held businesses to large, publicly traded companies, as well as founders, entrepreneurs, investors and other business leaders. Rachel has extensive experience in a broad range of corporate and transactional matters at all stages of the business life cycle, including:

- Mergers and acquisitions
- Business structuring and reorganizations
- Ownership transitions and succession planning
- Capital raising, including equity and debt financings
- Entity formations and dissolutions
- Contract drafting and negotiation
- Buy-sell and other shareholders' agreements
- Executive employment agreements
- Equity compensation and incentive plans
- General commercial matters
- Outside general counsel services

The clients Rachel serves operate in a wide breadth of industries, including architecture, engineering, distribution, food and beverage, franchising, health care, hospitality, manufacturing, nonprofit, real estate, science and technology.

## Representative Matters

### Architecture & Engineering

- Represented one of the nation's largest engineering and construction management firms in its acquisition of an employee-owned firm that provides water, environmental, geotechnical and coastal engineering solutions throughout the Northeastern United States and Canada
- Represented the buyer in an acquisition of a New York-based engineering, program and construction management firm with expertise in transportation, infrastructure and public works projects
- Represented an employee-owned engineering and consulting firm on its acquisition of a land development, telecommunications and surveying consulting firm

### Health Care and Dentistry

- Represented a fertility clinic in its acquisition by a private equity-backed women's health network
- Represented a gastroenterology practice in its acquisition by a hospital system
- Advised a dental practice in Bellevue, Washington on its reorganization and ownership expansion
- Represented the estate of a deceased dentist in the sale of a dental practice in Seattle, Washington

### **Cannabis**

- Represented the North American operator of a publicly traded Canadian corporation in its acquisition of retail cannabis stores throughout California

### **Franchising**

- Represented a woman-owned small business in the acquisition of a retail bridal franchise
- Represented a closely held business in its sale of taco franchises
- Represented a family-owned business in the acquisition of several burger franchises throughout eastern Washington

### **Manufacturing**

- Represented a central Oregon-based manufacturer of concrete block products in an acquisition by one of its suppliers
- Represented a Washington paper mill in its sale of assets to the U.S. subsidiary of an international producer of paper and paper products

### **Food and Beverage**

- Represented a Seattle-based manufacturer of premium nut and fruit snacks in its acquisition by a national, publicly traded manufacturer of food and beverage products
- Represented a woman-founded, Seattle-based nut snacks manufacturer in multiple Series Seed financings lead by private equity investors
- Represented a family-owned beer distributor in a joint venture and in its acquisition of brand territory in Hawaii

### **Technology**

- Represented a leading TV ad measurement and attribution company in its Series C and Series D equity financing rounds, as well as in numerous strategic acquisitions
- Represented a rental property management platform provider in an acquisition by private equity
- Represented a technology-driven ultrasound and mammography equipment repair, refurbishment and exchange business in a reorganization and eventual acquisition by a leading medical device independent service provider

### **Services**

- Corporate
- Food & Beverage
- Private Companies
- Architecture, Engineering & Design Professional Firms
- Mergers & Acquisitions
- Business Succession Planning
- Emerging Companies & Venture Capital
- Franchising & Distribution
- Nonprofit Organizations

### **Before Fox Rothschild**

Prior to joining Fox, Rachel was an associate at Riddell Williams P.S.

## Bar Admissions

- Washington

## Education

- Seattle University School of Law (J.D., *summa cum laude*, 2012)
- Mount Holyoke College (B.A.)
  - English

## Memberships

- King County Bar Association
- Washington State Bar Association

## Board of Directors

- QLaw Foundation of Washington, Former Member of Board of Directors
- Washington Women Lawyers, Former Member of Board of Directors

## Honors & Awards

- Selected to the "Ones to Watch" list for Corporate Law in Seattle, WA by *Best Lawyers* (2026)
- Named to the list of "Super Lawyers Rising Stars" for Mergers & Acquisitions in Washington (2016-2022)
- Named to "Washington Super Lawyers Rising Stars" Women's Edition