



Isaac A. Naranjo

Associate

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Isaac is a member of our Land Banking Team, where he represents institutional investors, such as private equity funds and other capital providers in the acquisition, development, and disposition of residential real estate through land banking transactions and development lending.

His work spans the full lifecycle of these transactions, from the initial acquisition of entitled land and horizontal development, through the negotiation of construction agreements and lot option agreements with national and regional home builders, to the post-closing modifications required to capture the living nature of each transaction.

Isaac provides transactional support on traditional land banking deals and is a key player in managing shorter term revolver deals. In addition, he supports the team's loan work, focusing on the due diligence required to ensure that the entities holding the land are properly structured and documented, and that the underlying agreements between builders, developers, and other third parties are accurately contemplated.

On a day-to-day basis, Isaac handles title and survey review, analyzing the real property that serves as collateral to confirm access, water rights, and other attributes essential to the land's value. He also conducts due diligence on purchase agreements, builder agreements, and entity organizational structures and memberships.

Isaac is committed to adding value at every stage of a deal. He is a proactive communicator who focuses on identifying and surfacing potential issues early, presenting all available options to the partners and clients he supports, and remaining flexible in his role to help drive transactions to a successful close. His goal is straightforward: make sure every deal closes smoothly and that no issue goes unaddressed.

Services

- Real Estate
- Real Estate & Housing Finance

Before Fox Rothschild

Isaac joined us after earning his law degree.

He previously interned with the law department of the Pharmaceutical Research and Manufacturers of America and for the Honorable Jimmie V. Reyna of the U.S. Court of Appeals for the Federal Circuit.

Isaac has also worked in politics as the Regional Voter Protection Director for the Nevada Democratic Party's Harris for President campaign and as a state legal policy intern for the Presidents' Alliance on Higher Education and Immigration.

During law school, Isaac was a student writer for *Iowa Law's Transnational Law & Contemporary Problems Journal* and a research assistant. He was also a Law Opportunity Fellow for the University of Iowa College of Law, sat on the HBA-DC Judicial Council Program and was a scholar with the Hispanic National Bar Association's Intellectual Property Law Institute. Additionally, Isaac was a member of the Hispanic Latino Law Student Association and the First-Generation Lawyers.

Bar Admissions

- Minnesota
- District of Columbia

Education

- University of Iowa College of Law (J.D., *with distinction*, 2024)
- University of California, Berkeley (B.A., *with honors*, 2020)

Memberships

- Hispanic Bar Association of DC
- Hispanic National Bar Association
- Minnesota Hispanic Bar Association
- Twin Cities Diversity In Practice
 - Emerging Leaders Group Representative