



## Felix J. Kushnir

Partner

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A strategic business lawyer, Felix represents corporate and private equity clients in major transactions, commercial agreements, general counseling, and securities matters.

Felix advises clients in a range of industries and regulatory environments, including federal government contracting, consumer and industrial products, telecommunications, financial services, cybersecurity, health care, biotech and energy.

In conjunction with the Federal Government Contracts Group, he advises public and private companies, investors and shareholders on the sale and acquisition of government contractors, guiding clients through the network of complex regulatory compliance rules and regulations.

Felix advises clients on a full range of transactions and day-to-day business issues, including:

- Mergers
- Acquisitions
- Dispositions
- Financings
- Technology transactions
- Joint ventures
- Venture capital and debt financings
- Recapitalizations

Known for his responsiveness, Felix invests the time to understand his clients' businesses and prioritizes their long-term business goals when negotiating and closing deals. He advises clients in a range of industries and regulatory environments, including government contracting, consumer and industrial products, telecommunications, financial services, cybersecurity, health care, biotech and energy.

In his cannabis law practice, Felix advises dispensary owners, cultivators, processors, investors and product developers nationwide on matters involving equity financings, transactions and corporate governance.

### Services

- Corporate
- Federal Government Contracts

- Private Equity
- Cannabis Law
- Mergers & Acquisitions
- Emerging Companies & Venture Capital
- Life Sciences

## Before Fox Rothschild

Felix joined us from a mid-Atlantic law firm. He previously practiced at international and national law firms.

Before starting his legal career Felix worked in finance and corporate development. He held positions with Fortune 500 companies and shaped economic policy as a financial analyst for the U.S. Department of State.

## Beyond Fox Rothschild

Felix was a Deputy Judge Advocate for the United States Navy League from 2012 to 2014.

## Representative Matters

- Represented a Midwest-based private equity firm in fund formation activities and numerous portfolio company acquisitions, sales and recapitalizations.
- Represented a Connecticut-based private equity firm in private equity acquisitions, sales and financings.
- Represented a New York-based private equity firm in acquiring a high-profile federal government contractor with field operations in Iraq and Afghanistan.
- Represented a publicly traded business development company in its private equity acquisitions, sales and recapitalizations.
- Represented a New Jersey-based middle market-focused private equity firm in numerous sales, acquisitions and restructuring transactions.
- Represented a Los Angeles-based private equity firm in the initial acquisition of a motocross parts and accessories business and in the subsequent roll-up of two additional companies.
- Represented a global alternative asset manager in connection with its acquisition of the convertible promissory notes of a Canadian-based publicly traded company and in a going-private transaction involving one of the largest food brands in Canada.
- Represented the stockholders of a federal government contractor with a significant presence in the intelligence community in the sale of the company to a private equity firm.
- Represented an international federal government contractor based in Australia in acquiring a federal government contractor performing work for USAID.
- Served as primary outside counsel to a privately held health care company in Baltimore, Maryland with over \$1 billion in annual revenues. Responsible for corporate governance, commercial licensing, employment and financing matters.
- Represented leading New York-based specialty finance provider in connection with its equity investment in a private company, and the subsequent sale to a publicly traded company.

## Bar Admissions

- District of Columbia
- Maryland

## Education

- George Washington University Law School (J.D., *with honors*, 2006)
- University of Pennsylvania (B.A., *cum laude*, 1996)

## Languages

- Russian

## Independent Sponsors

Felix leads the firm's Independent Sponsors Team — a niche group within our Mergers & Acquisitions Practice that serves a distinct and growing market that has evolved into a driving force in middle-market M&A activity.

Our dedicated Independent Sponsors Team brings together seasoned deal attorneys who don't just dabble in this space — they live and breathe independent sponsor transactions.

We stand ready to help you capitalize. Learn more at our [Independent Sponsors](#) page.

## Publications

February 3, 2026

**Navigating Seller Subordination in Leveraged M&A**

*Opus Connect*