

**Tess Oxenstierna**

Managing Director & Head, ADGS Group
Capstone Partners

Panel: Mergers & Acquisitions | 10:45–11:45 am

Tess is a Managing Director with 25+ years of experience in the aerospace and defense industry, government policy arena and financial services sector. Tess holds deep domain knowledge and has closed transactions in high growth markets of Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR), and Air/Land/Sea/Space Systems. Prior to joining Capstone Partners, Tess founded the Aerospace and Defense practice at a middle market boutique investment bank, focusing on private and public corporate clients with diverse products such as command and control software for aerial drones, satellite-based force tracking systems and electronic warfare devices used in Afghanistan and Iraq. She was Global Head of Equities Strategy at Lehman Brothers, responsible for strategy development leveraging competitive intelligence, market analysis and acquisitions across Americas, Europe and Asia. Tess was also Director of Corporate Development and Strategy at Raytheon, with deal team transactions valued in sensor automation/information synthesis, geospatial mission support, network forensics, interoperable communications for homeland security, and commercial aviation/life cycle support. Prior to joining industry, she served in the Reagan White House, U.S. Department of State and NATO Headquarters.

Tess has spoken at the Satellite Show, MILSAT Symposium in Silicon Valley, Thompson Reuters A&D Summit, Int'l AUVSI Conferences, New York Capital Roundtable and on a tv interview on ABC's Government Matters.

She serves on the Board of the National Medal of Honor Leadership & Education Center, the U.S. Navy League - Connecticut Council, and holds the rank of Commander, U.S. Navy Reserve (ret.).