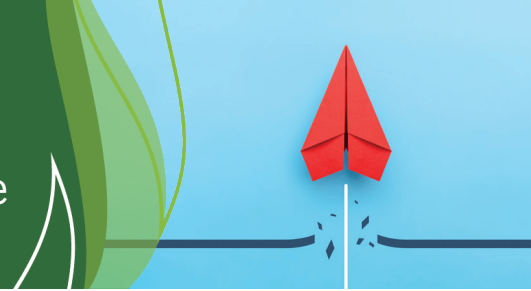


A Supercharged ESOP

The Smart Solution to Selling Your Physician Practice



Looking for an Exit Strategy?

You've got Three Traditional Options:

Sell to private equity	Sell to a hospital practice	Sell to existing physicians in your practice
<p>BUT</p> <p>With this option, you lose control of your practice:</p> <ul style="list-style-type: none"> • Draconian cuts in staff • Substitution of lesser qualified clinicians • Pressure to provide unnecessary services • Severe limits on compensation 	<p>BUT</p> <p>With this option, you are not paid for your practice.</p> <ul style="list-style-type: none"> • In most cases, you'll receive little or nothing. • A hospital sale will only ensure a salary and availability of your patient files. 	<p>BUT</p> <p>It's rare to find physicians interested and willing to buy your practice.</p> <p>Those seeking work-life balance may be less likely to purchase a practice.</p> <p>The purchase price tends to be much less than the practice value.</p> <p>The practice will be required to finance the transaction.</p>

A Better Option: The Supercharged ESOP

Your practice is sold to an ESOP for cash and seller notes	Physicians remain in control of the practice	And more benefits!
<p>You are paid the FULL value of your practice in 5-7 years.</p> <p>The practice is now owned by an ESOP and can operate FREE of state and federal income taxes.</p> <p>Employees are incentivized to grow the practice.</p>	<p>ESOP Trustee acts as a passive shareholder.</p> <p>The practice is managed on a day-to-day basis by the selling shareholder.</p> <p>No staff cuts are required.</p> <p>No clinician substitution are required.</p>	<p>The selling physician receives enhanced participation in the ESOP (up to 49%).</p> <p>Key personnel enjoy enhanced benefits, which drives profitability.</p> <p>All participants have the opportunity to "Roth" their ESOP accounts.</p> <p>After termination or retirement, ESOP shares are converted to cash and invested in a Roth IRA.</p> <p>Future earnings on Roth IRA are tax free.</p>



To learn more about how an ESOP can be the best option for you, contact:

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